1998 Dairy Foods CDE Test

- To carry out a coordinated promotion and research program to help expand domestic and foreign markets for fluid milk and dairy products produced in the United States is:
 - a a campaign promise made by a gubernatorial candidate.
 - b. the mission of the National Dairy Promotion & Research Board.
 - c. the purpose of the Iowa FFA Dairy Foods Contest.
 - d the aim of the Iowa Department of Agriculture and Land Stewardship.
- 2 All of the National Dairy Promotion and Research Board's programs were financed:
 - a by dairy farmer members of the Board.
 - b through grants from the USDA.
 - c. from sales taxes collected in the retail sale of fluid milk
 - d by American diary farmers through the promotion and research check off.
- The dairy industry has developed a program to identify milk, cheese and other dairy products made from U.S. produced milk that meets federal and/or state standards. Such products are identified by:
 - a the "Real" Seal
 - b the words "U.S.D.A. Approved".
 - c the words "U.S.D.A. Standard of Excellence"
 - d any of the above.
- A food obtained as a fluid by separating out the coagulum from milk, cream or skim milk is called:
 - a. curd
 - b. whey
 - c casein
 - d protein
- 5 What is a Federal milk marketing order?
 - a. It is an order passed by Congress which mandates that milk be served in school breakfast programs.
 - b. It is a law that prohibits the sale of milk directly from the farm to the consumer.
 - c It is a regulation issued by the Secretary of Agriculture which places certain requirements on the handling of milk in the area it covers.
 - d It is an order placed by the Federal government for milk products to be held in reserve and for the armed forces.
- 6 What kind of milk is covered by Federal orders?
 - a. Cow and Goat Milk

- c. Grade A Fluid Milk and Grade B Fluid Milk
- b. Swiss Valley and Anderson-Erickson
- d. Grade A Fluid Milk
- 7 Who is regulated by a milk marketing order?
 - a. dairy farmers
 - b. milk handlers

- c. restaurant operators
- d dairy product retailers

8.	What are the objectives of a Federal milk marketing order?
	 a. To assist farmers in developing a steady, dependable market by providing prices for their milk which are reasonable in relation to economic conditions. b. To assure customers at all times of adequate supplies of pure and wholesome milk. c. To regulate the price of milk so that consumers are always assured of a "cheap" food source. d. Both a and b are correct.
9.	Because milk flavor will influence the flavor of all products in which it is an ingredient, milk must have good flavor when it comes from the cow. Which of the following milk defects is not one that is attributed to the cow?
	a feed b flat c salty d foreign
10.	Which one of the following is not a source of unpleasant odors and flavors that get into milk even when the milk is not exposed openly to such odors?
	 a. Cows inhale foul smelling air. b. Certain odors such as fly spary is absorbed through the cows hide and gets into blood stream. c. Careless use of detergents and sanitizers in cleaning equipment. d. Cows with mastitis.
11	Cows late in lactation may give milk that has a salty flavor. It is recommended that cows not be milked longer than:
	 a. 14 to 16 months b. 12 to 14 months c. 10 to 12 months d. 6 weeks before freshening, as this is the only time that milk flavor is affected.
12.	Milk that is described as tasting like wet cardboard or oily, metallic, and tallowy, is caused by:
	a oxidation b bacteria c sanitizers d adding water to milk
13.	Lipolyzed flavor is caused by a chemical breakdown of milk fat. This flavor can be described as a combination of bitter, soapy, and unclean. Which of the following causes the chemical breakdown of milk fat?
	a bacteria b pasteurization c exposure to sunlight d the enzyme lipase
14.	Several faulty milk handling practices can cause the development of lipolyzed flavor in milk. One of the following is not a cause:
	a. foaming of milk by any cause. b. warming raw cold milk to 70-90° F and cooling it back to 40°F. This can happen by adding warm
	milk rapidly to a small amount of cool milk in a cooler. c processing mistakes such as adding a small amount of raw milk to pasteurized, homogenized milk pasteurization process.

15.	Flavor defects can develop after milk is processed in the plant. These potential defects include putrid, stale, unclean, bitter, lipolyzed, and fruity. These defects are caused by:												
	 a stainless steel containers b bacteria capable of growing at temperatures in the 40-50°F range c light through glass tubing used on equipment d all of the above. 												
16.	Cheddar cheese got its name from:												
	 a. its developer — Joshua Cheddar b. the means by which it is made — cheddaring c. the location at which it was developed — Cheddar, England d. Americans who wanted to distinguish it from Colby 												
17.	All but one of the following is true about the "Real" seal:												
	 a. It was developed by the dairy industry to identify real dairy foods. b. It must be attached to all dairy products imported into the United States. c. It identifies milk, cheese, and other dairy foods made from U.S. produced milk that meet federal and/or state standards. d. "Real" seal assures consumers that the food is not imitation or substitute 												
18.	One of the following cheeses did not originate in the United States:												
	Brick b. Colby c. Roquefort d. Monetary Jack												
19.	Cheese is defined as:												
	 a milk product manufactured from whey b a product developed from the serum of milk c the fresh or matured product obtained by draining the whey after coagulation of casein d all of the above 												
20.	The Food and Drug Administration (FDA) has defined a "substitute" food for cheese as being:												
	 a food that looks like, tastes like, and is intended to replace its traditional counterpart, but is nutritionally inferior. b. a food resembling a standardized or traditional product and meeting the FDA's definition of nutritional equivalency comparisons c. a food that does not necessarily resemble a dairy food product but has equivalent nutrient value. d. all of the above. 												
21.	There are over 2000 cheese varieties and names, and there are several ways in which cheese are classified. Under which of the following classification methods would "hard grating" cheese fall?												
	a Manufacturing process c Country of origin b. Consistency d General appearance												

22 .	Wh	ich of the following	bes	t describes a step u	sed	in	manı	ufacturing chec	ldar c	heese?				
	a b	Curd particles ke Curd particles ma						a ripened throu ened througho		it with eye formation. erior				
2 3.				ses its most distinct chilled when served					room	temperature, with one				
	a. b	American pasteuri blue cheese	zed	processed cheese.			c.	cottage chees cheddar chees						
24	Wh	ich variety of chee	se h	as the distinctive cl	hara	acte	ristic	of large gas	noles	throughout the cheese?				
	а	Swiss	b.	Colby	•	С	Che	eddar	d.	Monterey, Jack				
25.	Wh	nich of the following	j is r	not a true statemen	t?									
	b C	Most cheese manufacturers use heat treated milk. Heat treated milk and pasteurization have the same meaning and are terms used interchangeably. Heat treated milk is usually heated to a temperature short of pasteurization. Pasteurization is not a substitute for sanitation, but rather an additional safeguard. Which type of cheese has the distinctive processing method of mold ripening throughout the interior of												
26.														
	a.	Cottage	b . 1	Limburger		C.	Blue		d. C	Colby				
27.	shr			cup of shredded ch four ounces of chee						ings. If one cup of made from one pound of				
	a.	6	Ь.	12		C.	24	·	ď	48				
28.	Wh	nich three cheeses	wer	e found to reduce to	ooth	n de	ecay	in laboratory r	ats?					
		Cottage, cream, n Brie, Camembert,						e, Limburger, R ddar, Swiss, r						
29.	mo									volume of milk weighs w much does a gallon of				
	a.	10.0 lbs.	b . 9	9 5 lbs.		C.	8.6	os	d.	8.36 lbs				
30.	Fe for	deral Definitions ar the various milks s	nd S hipp	tandards of Identity ed in interstate com	spenme	ecii rce	fy the	e minimum lev nole milk conta	els of ins:	milk fat and solids-not-fat				
	b. c.	0.3, 1.5 or 2.0% m	ilkfa kfat	ilkfat and 8 25% so t and not less than 8 and not less than 8	8.25	5%	solio	ls-not-fat.						

DAIRY FOODS CAREER DEVELOPMENT EVENT

Participant No : _	Key	(998	——————————————————————————————————————	
Name:			<u> </u>	
School (Town):				

ANSWER SHEET: ANALYZE AND INTERPRET INFORMATION

(Mark the box opposite the question number to specify your answer - 2 points each.)

	Α	В	С	D	
1	X				
2.		4			
3			X		
4				X	
5			X		100
6	X				
7.				X	100 miles
8.		X			
9. ′		X			
10				X	
		т	OTAL	SCORE	

1998

FFA STATE DAIRY FOODS EVALUATION EVENT

ANALYZE & INTERPRET INFORMATION MILK FACTS

1997 Edition

FLUID MILK PRODUCT SALES; 1974 - 1997 - Page 13

- 1 From 1976 through 1996, how many more millions of pounds of lowfat milk were sold in the U.S.?
 - a. 11,745,000
 - b. 12,431,000
 - c. 12,690,000
 - d. 13,780,000
- 2. From 1976 through 1996, how many more millions of pounds of fluid milk products were sold in the U.S.?

5

- a 1,590,000
- b 1,849,000
- c. 1,989,000
- d 2,010,000

	FLUID MI	FLUID MILK PRODUCT SALES; 1974-1997	JCT SAL	ES; 1974-	1997	
Year	Plain Whofe Milk	Lowfat Milk	Skim Milk	Flavored Milk and Drinks	Buttermilk	Totai
			(Million lbs.	bs.)		
1974	36,765	9,763	2,959	2,001	988	52,476
1975	36,188	11,468	2,480	2,085	1,011	53,232
1976	35,241	12,431	2,524	2,339	1,021	53,556
1977	34,036	13,426	2,617	2,508	1,007	53,594
1978	33,235	14,250	2,543	2,456	983	53,467
1979	32,480	15,043	2,604	2,365	939	53,431
1980	31,253	15,918	2,636	2,272	927	53,006
1981	30,397	16,662	2,583	2,131	926	52,699
1982	29,350	17,038	2,449	1,993	950	51,780
1983	28,871	17,638	2,474	2,122	1,006	52,112
1984	28,204	18,525	2,726	2,316	1,020	52,791
1985	27,760	19,812	3,009	2,312	i,046	53,939
1986	26,446	21,156	3,236	2,367	i,017	54,222
1987	25,622	21,722	3,403	2,436	i,039	54,222
1988	24,423	21,974	3,936	2,419	995	53,747
1989	22,743	23,769	4,988	2,373	206	54,780
1990	21,348	24,525	5,706	2,350	879	54,808
1991	20,847	25,133	6,023	2,401	858	55,262
1992	20,263	25,309	6,378	2,442	811	55,204
1993	19,535	24,920	6,871	2,476	783	54,585
1994*	19,407	24,972	7,485	1 2,567	768	55,119
1995*	18,734	24,295	8,391	2,628	742	54,790
19961	18,825	24,176	8,932	2,756	716	55,405
19972	18,580	3,991	9,236	2,799	688	55,294
Prefiminary. 2Milk Source: USDA, Ec	Preliminary: "Milk Industy Foundation Estimale." Revised. Source: USDA, Economic Research Service.	n Estimale. "Revis rivice.	ed.			

PER CAPITA SALES OF MANUFACTURED DAIRY PRODUCTS; 1980 - 1996 - Page 18

3. Iowa ranks 4th in the U.S. in dry whey production. Per capita sales of dry whey in the U.S. since 1980 has increased by how many pounds?

a. 0.5

b. 0.7

c. 0.8

d. 1.0

4. Iowa ranks 7th nationally in cheese production (other than cottage cheese). Per capita sales of cheese (other than cottage but including American) within the U.S. since 1980 increased by how many pounds?

a. 8.6

b. 9.2

 $c_{\ast }=9..6$

d. 10.2

PER CAPITA SALES OF MANUFACTURED DAIRY PRODUCTS; 1980-1996

							Dry Whey ³	Evaporaled and	Evaporated and	—Frazen D	esserts
	Butter ¹	American [†]	ese Other		Dry Whole Milk	Nonfat Dry Milk ¹		Condensed Whole Milk	Condensed Skim Milk	lce Cream∻ Regular	Ice Cream- Lowfats
					(P	ounds)	· · · · · · · · · · · · · · · · · · ·				
1980	4.5	9.6	7.9	4.5	03	3.0	2.7	3.8	0.0	47.	
1981	4 2	10.2	8.0	4.3	0.4.	2 1	2.7		3.3	17.5	7 1
1982	4.4	11.3	86	4 2	0.4	2.1		4 1	3.2	17 4	7.0
1983	4.9	11.6	8.9	4.1			29	4.0	3 0	17 6	66
1984	4 9	11.9	96		0.4	2.2	3.1	3.8	3.2	18.1	69
	7 9	11.5	30	4 1	0.4	2 5	3.2	3 7	3 7	18 2	7,0
1985	4.9	12.2	10 4	4.1	0 4	2 3	3.5	0.0			
1986	46	12 1	11.0	4 1	05	2.4		3.6	3.8	18.1	6.9
1987	4 7	12.4	11 7	3.9	0.5		3 7	3 6	43	18 4	72
1988	4 5	11.5	12.2			2 5	3.6	3.7	4 2	18 4	7 4
1989	4.4			3 9	06	26	35	3.5	4 2	17 3	8 0
1000	4. F	11.0	12 8	36	0.5	2.1	3 5	3 1	4 7	16 1	8 4
1990	4.4	11.1	13.5	3 4	0.6	0.0					
1991	4.4	11 1	13.9	3.3	-	2.9	3.7	3.2	4.8	15 8	77
1992	4 4	113			0 4	2.6	3.6	3 2	50	16 3	7.4
1993	47		14.7	3.1	0.5	28	38	3.2	5.2	16.3	7.1
1994		11.4	14.8	29	0.4	25	38	3 0	5.2	16.1	6.9
1334	4 8	115	15 3	2.8	0 4	3 5	3.6	2 6	5 5	16 1	7.6
19951*	45	11.8	15.4	2.7	0.4	2.5					7.0
19964	4.3	12.0	15.7		0 4	3.5	3 5	22	4.7	15 6	73
	7.5	14.0	15.7	2.6	0.4	3.8	3.5	2.3	4.1	15.9	7.6

*Includes government donations of this product *Does not include curd *Includes modified whey *Preliminary estimates *Formerly ice milk *Revised Source: USDA Economic Research Service

SUPERMARKET SALES OF FLUID MILK BY CITY (52 WEEKS ENDING 7/12/97) - Page 20

- 5 What famous U.S. city led all others in gallons of fluid milk sold per person?
 - a Los Angeles
 - b New York
 - c. Des Moines
 - d. Boston
- 6 Per capita gallons of fluid milk sold placed Omaha in what rank among the 50 leading U.S. cities?
 - a. 10
 - b: 20
 - c. 35
 - d. 40

20

SUPERMARKET SALES OF FLUID MILK BY CITY (52 WEEKS ENDING 7/12/97)

Rani	k City	Gailons	Gallon % Change vs Year Ago	Gallons per Capita	Rank	City	Change Gallons	Gallon % Change vs Year Ago	Gallons per Capita
		(Millions)				, ,	(Millions)		
1	Des Moines	19 5	3.15	20 07	26	Nashvillé	33 4	-1.31	13 96
2	Salt Lake City/Boise	57 9	-1 56	18 77	27	Oklahoma City/Tulsa	39 2	-3 39	13.70
3	Portland	58 7	~1 78	18 60	28	Kansas City	33 9	-0 82	13 59
4	Seattle	69 3	3 59	17 61	29	Baltimore	36 4	6 70	13 54
5	Indianapolis	52 3	-2 21	17 53	30	Boston	99 6	1 60	13 49
6	St. Louis	53 1	-5 06	16.76	31	Minneapolis	49 9	2 84	13 28
7	Phoenix	72.9	4.38	16 46	32	Raleigh/Durham	47 1	1 47	13 14-
8	Buffalo/Rochester	46 0	-2.31	16 44	33	Cleveland	613	-0.53	12.86
9	Houston	74.9	-0 94	15 93	34	Little Rock	22 4	-4.33	12 79
10	Omaha	20 9	-3 23	15 88	35	Washington DC	76 0	3.31	12.77
11	Columbus	36 9	-0 51	15 22	36	Detroit	78 2	-1 74	12 68
12	New Orleans/Mobile	60 5	-0 53	15 19	37	San Diego	34 5	-2 50	12.63
13	Pittsburgh	59.7	-1 50	14 92	38	Grand Rapids	31 8	-1 94	12 37
14	Cincinnati	45 8	0 34	14 86	39	Birmingham	37.1	-0 83	12 28
15	Denver	50.8	-0 50	14 57	40	Orlando	32.1	-1 88	12 17
16	Charlotte	31 4	4 65	14 55	41	Chicago	99 3	-1 57	12 01
17	Milwaukee	32 3	-2 41	14 51	42	Miami	60.0	-1 99	11 94
18	San Antonio	44 0	0 08	14.37	43	Memphis	27.4	2 21	11 56
19	San Francisco	95 0	3 45	14 29	44	Atlanta	53.8	1 37	11 43
20	Dallas	748	-0 44	14 16	45	Jacksonville	18.7	2 19	11 39
21	Sacramento	43 2	-3 26	14 10	46	Richmond/Norfolk	37.2	-2 45	11 06
21	Syracuse	28 9	-4 61	14.10	47	Albany	198	0 72	10 66
23	Tampa	59 1	-1 31	14.05	48	Hartford/New Haven	31.7	2 51	10.57
24	Los Angeles	210 5	3 18	14.04	48	Philadelphia	87.4	0 74	10 57
25	Louisville	32 7	·4 51	14.00	50	New York	155 7	0 85	8.52
						Total United States	3 572 3	∴0 56	13 46

- 7 In 1997, projected data estimates that milk ranks in what position among the major U.S. liquid drinks?
 - a. 1st
 - b. 2nd
 - c. 3rd
 - d 4th
- 8. From 1990 through 1997, what liquid drink increased the most, percentage wise?
 - a. bottled water
 - b soft drinks
 - c juices
 - d milk

U.S. LIQUID CONSUMPTION TRENDS; 1990-1997 (Shares of Stomach)*

	1990	1991	1992	1993	1994	1995	1996E	1997P
			(Percent of B	everages Cons	umed)	······································		
Milk	10 6	10 6	10 5	10 3	10 3	10.0		
Soft Drinks	25 7	25 8	25 8	26 4	27 5	10 3 28 1	10.2	10.1
Beer	14 4	14 6	14 5	13.9	12 8	11.8	28 7	296 -
Coffee ¹	13 2	12.8	12.6	12.5	12.4	122	11 2	10 9
Bottled Water	4 4	4 4	4 5	4.8	5.2	56	12.1 6.1	12.1
Tea¹	38	3.7	3.7	3.8	39	38	38	67
Juices	4.3	40	4.6	4 8	48	4 8	4.7	3.8
Powdered Drinks	3.0	30	29	2.8	2.6	2 7	2.7	4.7 2.7
Wine ²	1.1	11	11	0.9	0.9	1.0	10	1.0
Distilled Spirits	0 8	0.8	0 7	07	0.7	0.7	07	0.7
Subtotal imputed Water	81 3	80 6	81,0	80.9	81.2	808	81 3	824
Consumption ³	18.7	19 4	19.0	19 1	18.8	19.2	18 7	17.6
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

¹Coffee and lea data are based on a three-year moving average to counterbalance inventory swings ²Includes wine coolers ³Includes all other beverages. E = Estimated; P = Projected ⁴Revised from table which appeared in 1996 *Milk Facts*.

Source: John C Maxwell Jr Wheat First Butcher Singer

PRODUCTION OF MANUFACTURED DAIRY PRODUCTS BY **STATES: 1996** - Pages 38 & 39

- 9 In 1996 Iowa manufactured 58,466,000 pounds of nonfat dry milk Based on this production, in what position among the U.S. states does Iowa rank?
 - a. 2nd
 - b 3rd
 - c. 4th
 - d 5th
- 10. Just 4 dairy plants in Iowa manufacture creamed cottage cheese. In 1996 Iowa ranked in what position among the 51 U.S. states?
 - a. 5th
 - b. 7th
 - c. 8th
 - d 10th

	Butter	Cheese	toe Cream ^a	Frozen Yogurt	Collage		Coltage NFDM Cheese (Human rood)
	(1,000 lbs.)	(1,000 lbs.)	(1,000 pals.)	(1.000 gals.)	(1,000 fbs)	=	(1.000 lbs.) (1.000 lbs.)
Alabama Alaska Arizona Arkaosas			380 7,429		7,280	443	
California Colorado Connecticut Delaware Florida Georgia	305,667	1,053,979	146,649 16,663	12,326	32,565	60.849 7,539	425.971
fraho Illinois Indiana		115,248	10,062 57,642 71,979	580 1,123 13,130	38,610	21,727	
lowa Kansas		225.189 29,328	5,898		11,204	.	58,466
nentucky Louisiana Malne Maryland			1,64t 8,518		14,579	9,049	
Massachusetts Michigan Mionscola	22.110	934	48,448	2.457	15,692	4,510	29, 196
stssippl	C.F.oc	860,280	90:00g				14.097
Missouri Montana		159,049	16,407 1,506			6.417	
Nebraska Nevada New Hampshire New Jersey		110,876					
New Mexico New York North Carolina	27.173	583,689	38,917	2,708	52,403	77,454	12,155 24,155
North Dakota Ohio Oktahoma	4,059	24,620 109,576	1.988 58,327	3,918	200 22,665	1.380	485
Oregon Pennsylvania Rhode Island	19,536 79,331	52,157 340,587	10,519	8.970	7,539	3,626	
South Carolina South Dakota Tennessee		137,897 10,838	10.639	1,503	6.543	4,683	1.220
foxes Effah Vermont Vicaints		84,702 134,031	47,783		8.967	5,091	
Washington West Utralois	95,342	104,284	29,765		13,972	19.606	188,137
Wisconsin	294,956	2,095,946	21,250	283	13,260	16,466	34,412
Other States	267,726	622,865	482,775	68,555	98,624	78,184	270.277
United States	1,174,475 7	7,217,544	1,244,598 1	118,132	360,413	329,890 1.1	1.061.771

IOWA FFA DAIRY FOODS CONTEST Answer Sheet

						1998		!	Conte	stant Numb	oer:					
									Name							_
									Schoo	l (Town): _						
Ε	Dire	ectio	ons	: D	arken the space	corresp	onding to	the corr							,	
	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>						,			А	. <u>B</u>	C	D
	0		0	0			<u></u> .			•		16.	0			0
2	. 0	0	0						-	•	-	17.	0	_		
3		0	0	0										4		0
4	0		0	0								18.	0	0		,
5.	0	0		0								19.	0	0		
6.			-0									20.	0		0	0
7.		À	0	0	. 4			•				21.	0		0	0
á	0	0										22.	0		0	0
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n	.0		0	0								24		0	0	0
10.			0	0								25	0		0	0
11		0		0								26.	0	0	3	0
12.									.,			27	0	0	Ó	
13.,												28.				
14												29.				
	0		0	0								30				